

# Distribution Free Profit Maximization via Online Auctions

Aaron Roth

University of Pennsylvania

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- ▶ Remember it can be hard to run auctions... We need all bidders there at the same time!
- ▶ Bidders arriving online don't necessarily have their valuations drawn from a distribution. (Can be chosen by an adaptive adversary)
- ▶ We'll solve this by bringing the class full circle — using the polynomial weights algorithm!

# Review

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- ▶ Randomly partition bidders into  $t$  buckets, compute the optimal revenue in each bucket, and use that estimate in the other bucket.
- ▶ i.e. solve a *statistical estimation/learning* problem to maximize revenue.
- ▶ Can we do something similar without having all bidders there up front? An *online* learning problem?

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- ▶ We'll aim for a  $1 + \epsilon$  approximation for larger  $k$ .

# Our Setting

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- ▶ At time  $t$ , bidder  $t$  arrives and reports valuation  $v'_t$ .
- ▶ An item is allocated according to rule  $x_t(v'_1, \dots, v'_t)$ , and payment  $p_t(v'_1, \dots, v'_t)$  is collected. Note that the allocation and payment rule is allowed to depend on *previous* bidders, but not *future* bidders.

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$$x_t(v'_1, \dots, v'_{t-1}, v'_t) = 1 \Leftrightarrow v'_t \geq s_t \quad p_t(v'_1, \dots, v'_{t-1}) = s_t$$

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i.e. the item is sold at a fixed price  $s_t$  to bidders with valuation above the price, and the price  $s_t$  is computed *independently* of bidder  $t$ 's own bid.

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Since the price that bidder  $t$  faces is computed independently of his own bid, over/under-reporting does not influence the price – it can only result in agent  $t$  winning the item at a price he was not willing to pay, or failing to win the item even when he would have been willing to pay the price. □

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Its not hard to see that it is without loss of generality to consider TIOLI auctions... In single parameter domains, truthful auctions must be monotone. For deterministic auctions, this means that the allocation rule for each bidder must be determined by a fixed, bid-independent threshold (i.e. the fixed price)).



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  - ▶ The polynomial weights algorithm selects an expert each day and experiences its gain.
  - ▶ Guarantees that after  $T$  rounds: with update parameter  $\epsilon$  is able to select experts so as to achieve expected gain after  $T$  rounds:

$$G_{PW}^T \geq \max_{k \in [N]} G_k^T - 2\sqrt{T \ln(N)}$$

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- ▶ If we use price  $s$  on bidder  $t$ , we obtain revenue:

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- ▶ So these are our gains.  $g_s^t = r_s^t$ .

## Using Polynomial Weights

- ▶ Let  $Rev_p^T$  denote the revenue of using fixed price  $p$  for the first  $T$  bidders:

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- ▶ If we use the PW to select a price from some set  $N$  at every round, we get a Take-It-Or-Leave-It mechanism, which is dominant strategy truthful. Moreover, we are guaranteed:

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- ▶ So how should we choose our set of prices  $N$ ?
- ▶ There is a tradeoff – choosing a larger set makes  $\max_{p \in N} Rev_p^T$  closer to  $OPT(v)$ , but also makes  $\ln(N)$  larger...

# Choosing the Experts

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- ▶ We have that  $|N| = \frac{1}{\alpha}$ .
- ▶ We also know that:

$$\max_{p \in N} \text{Rev}_p^T \geq \max_{p \in [0,1]} \text{Rev}_p^T - \alpha \cdot n$$

Because for every  $p \in [0, 1]$  there is a  $p' \in N$  such that  $p - \alpha \leq p' \leq p$ .

# Choosing the Experts

- ▶ Combining these guarantees we get:

$$Rev_{PW}^n \geq \max_{p \in [0,1]} Rev_p^n - 2\sqrt{n \ln\left(\frac{1}{\alpha}\right)} - \alpha n$$

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- ▶ Choosing  $\alpha$  to be  $1/n$  we get:

$$Rev_{PW}^n \geq \max_{p \in [0,1]} Rev_p^n - 3\sqrt{n \ln(n)}$$

## Interpreting the Guarantee

$$\text{Rev}_{PW}^n \geq \text{OPT} - 3\sqrt{n \ln(n)}$$

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- ▶ e.g. it suffices if with constant probability bidders have valuations  $v_i \geq \log n / \sqrt{n}$ .
- ▶ True for *any* fixed nontrivial distribution as  $n \rightarrow \infty$ .

# Thanks!

See you next class — stay healthy!